

SAMPLE BUDGET FROM CULLY NEIGHBORHOOD FARM'S 2016 SEASON

Write your budgets to cover your own needs with categories that make sense to you. This budget has some items I wouldn't include in my own farm budget (like crops from other farms) and is missing others that I would (like printing for advertising). Every farm's budget categories will be slightly different, but this is a good example.

INCOME

CSA shares (52 × \$550)	\$28,600.00
Other crop sales	\$4,000.00
TOTAL GROSS INCOME	\$32,600.00

EXPENSES

EQUIPMENT

Maintenance & repairs	\$220.00
Fuel	\$150.00
Clothes/gear	\$50.00
Tools <i>(bed rake, broadfork, hoes, knives, wheel hoe attachment . . .)</i>	\$600.00

PROPAGATION

Propagation supplies	\$200.00
Seed	\$1,000.00
Bought-in starts <i>(onions)</i>	\$50.00

ADVERTISING

Advertising	\$80.00
T-shirts	\$320.00

FIELD EXPENSES

Soil testing	\$99.00
Amendments	\$500.00
Compost	\$350.00
Cover crop seed	\$200.00
Custom hire tractor work	\$450.00
Field supplies <i>(row cover, insect netting, trellising)</i>	\$500.00
Irrigation	\$400.00
Water	\$1,200.00
Lease fees	\$0

HARVEST EXPENSES

Harvest supplies	\$180.00
Wash/packing supplies	\$80.00
Deliveries <i>(delivery bins)</i>	\$200.00

OFFICE/ADMIN

Taxes	\$200.00
County/state business fees & licenses	\$0
Bookkeeping/accounting	\$200.00
Insurance <i>(under home/farm joint policy)</i>	\$150.00
Professional development	\$115.00
Dues & subscriptions	\$80.00
Office supplies	\$60.00
Website	\$100.00
Computer & communication	\$200.00
Square/PayPal fees	\$360.00
Misc	\$200.00

LABOR

Wages	\$8,018.67
Workers comp	\$500.00
Payroll services	\$140.00

INFRASTRUCTURE

Building <i>(machine shed & bin storage)</i>	\$300.00
Infrastructure improvements	\$80.00
Utilities	\$0

CROPS TO BUY IN

Potatoes, 475#	\$475.00
Winter squash, 900#	\$740.00

TOTAL EXPENSES **\$18,747.67**

TOTAL GROSS INCOME **\$32,600.00**

NET INCOME **\$13,852.33**